

Field of Study	Business Administration
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	University	International University of Japan (Private)
	Graduate School	Graduate School of International Management
	URL of University	http://www.iuj.ac.jp/
1	URL of Graduate School	http://gsim.iuj.ac.jp/
	Program name	MBA Program
	Degrees	Master of Business Administration (MBA)
	Credit and years needed for graduation	48 credits (22 months)
2	<p>Features of University</p> <p>The International University of Japan (IUJ) was founded in 1982 as the first English-medium graduate school in Japan with extensive support from industrial, financial and educational communities such as the Japan Association of Corporate Executives, as well as from the local communities of Minami-Uonuma region and Niigata Prefecture. IUJ's mission is to develop future leaders in the globalized world, and for this purpose, it was initiated as the first English-medium graduate school in Japan. IUJ has accepted over 2900 students from more than 100 countries and has successfully established its long-standing reputation as a unique educational and research institution known as "mini United Nations."</p> <p>The uniqueness of IUJ comes from its campus environment. On our campus, about 300 students from 50 countries and faculty members live together in dormitories, which enable students and faculty members to create close connections and interact with each other day and night. This learning environment is truly a unique and global intellectual community, unsurpassed in the world. IUJ's education is geared toward fostering the talent of individuals who have already had working and practical experiences in society, and providing them with theoretical knowledge and practical skills. This educational approach and the environment of IUJ work best to educate future leaders with a high level of specialized theoretical and practical knowledge as well as providing an understanding and empathy toward the world's variety of cultures, enhancing their ability to contribute to the global society.</p> <p>IUJ consists of two graduate schools: the Graduate Schools of International Relations (GSIR) and International Management (GSIM). The GSIR, established in 1982, currently offers two-year master's programs in International Development Program (IDP), Public Management and Policy Analysis Program (PMPP) and International Relations Program (IRP). GSIM, established in 1988 as the first US-style business school in Japan, offers a two-year master's degree in Master of Business Administration (MBA) and a one-year master's degree in E-Business Management.</p> <p>In addition, we have developed rich research infrastructures to accommodate a rapidly changing society, which consist of the IUJ Research Institute on campus and Global Communication Center (GLOCOM) in Tokyo. The IUJ Research Institute functions as a hub for researchers to plan collaborative research projects with other research institutes in foreign</p>	

countries. It regularly reports the progress of the research on global problems and issues facing Japan and the whole world on its website and in the media. This institute has also been hosting visiting scholars and a series of open seminars, which are jointly coordinated with other international agencies such as the IMF, JICA and World Bank. In addition, GLOCOM was established to study the information society from diverse perspectives and to be a research hub that actively pursues joint activities with enterprises and the state (government).

For more than a decade, researchers in GLOCOM have been making policy proposals that contribute to the information society. Due to its achievements, the roles played by GLOCOM have been highly recognized in the areas of information and communication.

Students and Learning Environment: The International University of Japan campus is multinational. In any given year, over 50 overseas countries are represented within the student population. Students can learn how to work with different cultural, historical and social backgrounds in ways that are not easily possible anywhere else. One of the strengths of IUJ is that overseas students live together on campus and study with Japanese students who can introduce them to various sides of Japanese society and culture. Many of IUJ's overseas students, not limited to JDS scholarship students, are from such entities as government ministries, government agencies, and central banks.

The International University of Japan is small with a total graduate population of around 300 and is highly intensive with a teacher: student ratio of 1:11, excluding the language faculty. In addition, all classrooms, dormitories, library, computer rooms, faculty and administration offices, cafeteria and gym are within a five-minute walk, and this proximity facilitates both academic and social interactions inside and outside the classrooms.

IUJ's strategic location in the serene heartland of rural Japan provides a unique learning place for young men and women from all parts of the world to gather and to learn from each other and from highly qualified international faculty. Although the International University of Japan is in a small countryside city with a population of approximately 62,000, the *shinkansen* (bullet train) provides very easy access to Tokyo, the journey taking approximately 90 minutes. Through advanced facilities, including the Local Area Network (LAN), students can access the internet and E-Resources from off-campus.

Because English is the shared language on campus and the International University of Japan has accepted overseas students from its inception, non-academic staff at IUJ can also communicate comfortably with overseas students and faculty in English. As a pioneer graduate school, IUJ was able to collect valuable knowledge regarding overseas students' academic and non-academic needs, and was able to find innovative ways to respond to their needs. The International University of Japan has shared its knowledge and know-how with other universities and agencies. The local community of the Minami Uonuma-City has also turned into a friendly city for the diverse student and faculty bodies of the university and the local people also have learned how to live and deal with non-Japanese by interacting with them on a daily basis.

As of September 2010, the number of IUJ alumni has reached 2,909, representing 109 countries including 79 from Bangladesh, 7 Bhutan, 44 Cambodia, **176 China**, 116 India, 297 Indonesia, 2 Kazakhstan, 29 Kyrgyz Republic, 37 Lao P.D.R., 76 Malaysia, 40 Mongolia, 61

Myanmar, 24 Nepal, 3 Pacific Island Countries, 1 Papua New Guinea, 102 Philippines, 20 Sri Lanka, 4 Tajikistan, 99 Thailand, 48 Uzbekistan, 101 Vietnam and 150 from 25 African countries.

Our graduates are moving up in professional ladders to hold higher positions around the world, which enable them to better utilize their expertise. The International University of Japan also has a well-maintained online alumni database, and local alumni chapters regularly organize various events, some on the same day all over the world.

Features of Graduate School

The Graduate School of International Management (GSIM) has two programs: MBA program and E-Business Programs. JDS students will belong to the MBA program. Each class has a carefully chosen group of Japanese and international students. Most of the Japanese students are sponsored by their companies, who have identified themselves as future business leaders. The international students have a wide variety of work experiences, backgrounds, viewpoints, and career goals.

As the program has an Asia and Emerging Asian focus, about half of the international students come from other parts of Asia and the Indian subcontinent. Overall, IUJ students come from over 50 different countries. Living and working with this exceptionally diverse group is one of the most valuable aspects of an IUJ education. Students develop the cross-cultural communications skills required to handle the infinite diversity found in today's borderless business world.

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GSIM is pleased to have students sponsored under JDS program from China. Currently it has JDS students coming from several countries. Before coming to IUJ, some JDS students are not strong in quantitative analysis which is an important component of the key courses in our program such as Finance, Accounting, and Statistics. This may be due to the difference in the education systems in their home country. Our faculty members always pay attentions to those students who are in the special needs to obtain quantitative and analytical skills from the basics. Tutorial or follow-up sessions are conducted as needed. Depending on the case, GSIM professors could offer pre-arrival tutorials at student's home country or upon student's arrival to IUJ, before the regular classes start. This can be done because IUJ is a small school and prepared to meet individual needs of JDS students.

In addition, when JDS students enter the program, one faculty member is assigned to each JDS student as an academic mentor. In this approach, each JDS student can consult with the faculty member from the beginning about the academic issues such as courses to take and research topics to work on as well as social issues that JDS students may face living in Japan. The Associate Dean of the Graduate School of International Management or an experienced professor is assigned to work as the JDS coordinator to facilitate communications among JICA, JDS students and faculty members at IUJ.

Of special note to Chinese JDS students is the fact that GSIM will have two Chinese professors be joining GSIM from September 2011. With their professional experience in China, they could also provide excellent guidance, in addition to the other faculty.

At our school, all course work and official communications are conducted in English. However, students who wish to improve their English language skills can take the English Language courses throughout their study at IUJ while students who wish to learn the Japanese language can take the Japanese language courses at beginner's, intermediate or advanced level. Prospective IUJ students with no Japanese language background will find our English speaking campus environment comfortable to live in.

Features of the Program

MBA Programs of the Graduate School of International Management of the International University of Japan (GSIM-IUJ) aim to train true global leaders. We have successfully trained many students from Uzbekistan, Mongolia, and several other countries where JDS programs; many of whom are now holding important positions in various governmental organizations as well as in private sectors, such as Central Banks, government banks, various government ministries, state enterprises, stock exchanges and other government and non-government organizations. Our extensive experience in training such student's from foreign governments is our strength, and they form an important part of student body. Our programs are designed to provide students with the functional knowledge and fundamental skills necessary to be effective and socially responsible leaders. For the purpose, the GSIM-IUJ has integrated a research framework, Research and Education PLATFORM (REP), into the existing curriculum, in addition to the traditional Advanced Seminar based thesis research.

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REP is a comprehensive multidisciplinary approach through which faculty and students tackle global issues in practical terms by conducting research in dynamic collaboration with companies, alumni, governments and other IUJ stakeholders. At GSIM-IUJ, students have opportunities to conduct a number of joint research and consulting projects (called PLATFORM Seminars) focused on addressing the most complex and daunting challenges facing business leaders today. Through the PLATFORM Seminars or Advanced Seminars, students develop insights into the issues and horn skills, which are impossible to do only in ordinary classes.

Our students and faculty are from more than 50 countries, which provide an immersive, multicultural, multi-ethnic environment. Their academic and professional background is diversified as well. These opportunities and environment make students to practice competencies in problem solving and develop leadership skills that are required for global leaders.

The MBA program is a two-year's Master's course. The 1st year curriculum consists of required basic core courses. Students acquire basic knowledge needed for an administration executive without biasing to the specific field and train themselves to view overall. In the 2nd year, students choose a concentration area from the 4 areas including Finance/Accounting, IT/Operations Management, Marketing, and Management suitable for their future careers. Students can take related courses as well as the PLATFORM seminar or Advanced Seminar to write the Thesis before graduation.

GSIM-IUJ also focuses on the social and environmental issues. Our programs offer various academic courses in Corporate Social Responsibility and Environmental Management. This is based on our belief that global business leaders and policy decision makers have to be

responsible socially and environmentally and some of the key businesses are to be generated from social and environmental areas in the age to come.

Necessary Curriculum to Obtain to the Degrees

GSIM students must register for either a PLATFORM Seminar or an Advanced Seminar to complete the requirements for the degree. Students are required to choose either PLATFORM Seminar track or Advanced Seminar track by the registration deadline, first term in the second year (MBA program). Students will also have their supervisor by the end of third term in the first year (MBA program) based on their research interest.

Students who take the **PLATFORM Seminar** Track are expected to choose one of the PLATFORMs. After choosing a PLATFORM, a student decides a research project and a topic he/she will undertake for writing his/her graduation research report (MBA program) in consultation with the PLATFORM Coordinator. The typical output will be a team graduation Research Report written with other students. But a student can also write a graduation Research Report of his/her own within the overall framework in the PLATFORM Seminar track. JICA-JDS sponsored students are required to fulfill their Research Report requirement by writing a single-authored thesis based on the student's research proposal

If a student has his/her own research interests which none of the PLATFORMs covers, he/she is recommended to choose the **Advanced Seminar** track. He/she approaches supervisor candidate(s) with the research proposal and finds the most appropriate faculty member to supervise the research. The Advanced Seminar is conducted on a tutorial basis by the chosen supervisor and the graduation Thesis is individually written by the student in consultations with the supervisor.

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Categories		Course Titles/ Number of required credits
Required Courses	Core Required Courses	Applied Statistics Computer Based Decision Modeling Corporate Finance Financial Accounting Managerial Accounting Managerial Economics Marketing Management Operations Management Organizational Behavior Strategic Management <p style="text-align: right;">20 credits</p>
	Platform/Advanced Seminars	Platform/Advanced Seminar I Platform/Advanced Seminar II Platform/Advanced Seminar III <p style="text-align: right;">3 credits</p>

Advanced Courses	Elective	<p>Advanced Business Communications Business Communications Brand Management Corporate Financial Reporting Corporate Governance in Asia Corporate Restructuring and M&A Corporate Social Responsibility Cross Cultural Management Debt Securities Markets Derivatives Markets Essentials of Leadership Financial Statement Analysis Global Strategy and Organization Human Resource Management Innovation and Business Development International Career Development International Taxation Investments Marketing in Japan Marketing Strategy Marketing Communications Marketing Research Money and Banking in Japan Negotiations New Product Development Personnel Economics for Managers Portfolio Management Private Equity & Venture Capital Strategic Environmental Management Value-based Management for Japan</p> <p style="text-align: center;">23 credits (or more can be taken during the 2 years)</p>																		
Total number of required credits	48 credits																			
<p>Courses offered by GSIM</p> <table border="0" style="width: 100%;"> <tr> <td>Advanced Business Communications</td> <td>Mobile Applications and Services</td> </tr> <tr> <td>Applied Statistics</td> <td>Mobile Business Strategies</td> </tr> <tr> <td>Brand Management</td> <td>Money and Banking in Japan</td> </tr> <tr> <td>Business Communications</td> <td>Negotiation Strategy</td> </tr> <tr> <td>Business Applications with iPhone/iPad/iPod</td> <td>Networking and Secure Data Transmission</td> </tr> <tr> <td>Computer Based Decision Modeling</td> <td>New Product Development</td> </tr> <tr> <td>Corporate Finance</td> <td>Operations Management</td> </tr> <tr> <td>Corporate Financial Reporting</td> <td>Organizational Behavior</td> </tr> <tr> <td>Corporate Governance in Asia</td> <td>Portfolio Management</td> </tr> </table>			Advanced Business Communications	Mobile Applications and Services	Applied Statistics	Mobile Business Strategies	Brand Management	Money and Banking in Japan	Business Communications	Negotiation Strategy	Business Applications with iPhone/iPad/iPod	Networking and Secure Data Transmission	Computer Based Decision Modeling	New Product Development	Corporate Finance	Operations Management	Corporate Financial Reporting	Organizational Behavior	Corporate Governance in Asia	Portfolio Management
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	<p>Corporate Social Responsibility</p> <p>Cross Cultural Management</p> <p>Customer Relationship Management</p> <p>Database Design and Management</p> <p>Debt Securities Markets</p> <p>Derivatives Markets</p> <p>Developing Leadership</p> <p>Doing Business in Emerging Countries</p> <p>e-Marketing</p> <p>Entrepreneurship & New Business Development</p> <p>Financial Accounting</p> <p>Financial Statement Analysis</p> <p>Financial Risk Modeling</p> <p>Foundations of Web Technologies</p> <p>Global Strategy and Organization</p> <p>Human Resource Management</p> <p>Innovation and New Business Creation</p> <p>International Business</p> <p>International Career Development</p> <p>International Finance Law</p> <p>International Taxation</p> <p>Internet Policy and Governance</p> <p>Investments</p> <p>IT Strategy & Policy Planning</p> <p>Managerial Accounting</p> <p>Managerial Economics</p> <p>Marketing Communications</p> <p>Marketing Management</p> <p>Marketing Research</p> <p>Marketing Strategy</p>	<p>Principles of Management</p> <p>Private Equity & Venture Capital</p> <p>Project Management</p> <p>Special Topics in Finance: Corporate Restructuring and M&A</p> <p>Special Topics in Marketing: Marketing in Japan</p> <p>Strategic Environmental Management</p> <p>Strategic Management</p> <p>Supply Chain Management</p> <p>Value-based Management for Japan</p> <p>Platform Seminar I</p> <p>Platform Seminar II</p> <p>Platform Seminar III</p> <p>IM Advanced Seminar I</p> <p>IM Advanced Seminar II</p> <p>IM Advanced Seminar III</p> <p>Academic English I</p> <p>Academic English II</p> <p>Academic English III</p> <p>English for Thesis Writing I, II</p> <p>English for Professional Communications</p> <p>Basic Japanese I~VI</p> <p>Elementary Japanese I~III</p> <p>Intermediate Japanese I~III</p> <p>Advanced Japanese I~III</p>
6	<p>Academic Schedule</p> <p>Academic Calendar for 2011/2012 (Reference)</p>	

	<p>Summer Intensive English Program: July 11– Sept. 2 Preparatory period in September Program Guidance for new enrollees (Academic Orientation, Intensive Japanese Program, Campus Life Orientation, etc): Sept. 13-Sept. 30 New Students Welcome Day: Sept. 21 Preparatory courses: TBA</p> <p>Fall Term 2011 Courses begin: Oct. 3 Examination Period: Dec. 12-16 Winter holidays begin: Dec. 19</p>	<p>Winter Term 2012 Courses begin: Jan. 9 Examination Period: Mar. 19-22 Spring holidays begin: Mar. 23</p> <p>Spring Term 2012 Courses begin: Apr. 4 International Festival: May Examination Period: June 13-15 Graduation Ceremony: June 26 Summer holidays begin: June 27</p>
7	<p>Facilities</p> <p>As the official language is English at the International University of Japan, all administrative offices including Admissions, Office of Academic Affairs, Office of Student Services, Accounting, Matsushita Library and Computer Center, are staffed with English speaking staff.</p> <p>Computer Rooms (Open 24 hours): Two computer rooms, offering PCs with Windows operating systems, are available.</p> <p>E-Business Laboratory (Open 8:00 AM – 24:00): This room has state-of-the-art computer facilities designated for use by E-business management program students.</p> <p>Library (Open 8:30 AM – 24:00): With extensive database subscriptions and holdings on CD-ROM, the library offers free and easy access on and off campus to thousands of current journals and newspapers, many in full text, as well as to principal world economic statistics and data. The library also subscribes to leading financial data and market research services, which enable students to access real time information on business and market movements.</p> <p>Study Rooms (Open 24 hours): A wireless LAN is also available, so students can connect their PCs to the campus LAN from anywhere in computer rooms, E-Business Laboratory, Library and Study Rooms.</p> <p>Student Dormitories: There are three single student dormitories (SD1, SD2 and SD3) and one married student dormitory (MSA). Each single room is furnished and has a private Western-style bathroom and an outlet for connecting to the campus LAN. The dormitories also boast computer lounges, numerous meeting rooms, a Japanese-style public bath, group kitchens and washing machines, TV lounges with satellite broadcasts, a billiards room, a <i>tatami</i> room, a prayer room, and storage facilities.</p> <p>The Campus Cafeteria (<i>Shokudo</i>): Lunch and dinner are provided.</p> <p>School Shop: A limited range of groceries, snacks, drinks and a selection of stationary goods are sold here. Services available through the school shop are; dry-cleaning, film developing, postal services and parcel delivery service.</p>	

Gymnasium and Sports Facilities: A full-sized gymnasium and a work-out room are very popular places in the evenings. Students gather nightly in the gym for that evenings' sport or work out on the universal gym. Outdoors, IUJ has 4 tennis courts, two which are lit for night-time tennis.

List of faculty members capable of guiding JDS fellows

At the time of enrollment, a faculty mentor will be assigned to student to help with studies and research until the end of the third term when students find their own supervisors. The supervisors give students appropriate guidance in selecting courses useful for their research and writing a research report.

All faculty members listed below can supervise the JDS students.

Philip SUGAI, D.Sc.

Dean, Professor

Doctorate, Waseda University, GITS, 2006

MBA, NYU Stern School of Business

Yoshitaka YAMAZAKI, Ph.D.

Professor

Ph.D., Case Western Reserve University, 2004

MIM Thunderbird, The Garvin School of International Management, 1990

Jay RAJASEKERA, Ph.D.

Professor

Ph.D., North Carolina State University, 1984

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Toshiro WAKAYAMA, Ph.D.

Professor

Ph.D., Syracuse University, 1989

Hyunkoo LEE, Ph.D.

Associate Professor

Ph.D. in Accounting, Carnegie Mellon University

Kerimcan OZCAN, Ph.D.

Assistant Professor

Ph.D. in Marketing, University of Michigan, 2004

MA in Applied Economics, University of Michigan, 2000, MS in Management, Georgia Institute of Technology, 1996

Yuki Kawabata, Ph.D.

Assistant Professor

Ph.D, Tokyo Institute of Technology, 2010

MA in Economics, SOAS University of London, 2005

Liu Ming, Ph.D.

Assistant Professor

Ph.D, Binghamton University, 2011
M.S.in Financial Mathematics, Florida State University, 2000
M.A. in Public Finance, Renmin University of China, 1988

Wenkai Li, Ph.D.

Assistant Professor

Ph.D, Hong Kong University of Science and Technology, 2004

M.A. in Engineering, Dalian University of Technology, 1984

Message for Applicants

The Graduate School of International Management (GSIM) of IUJ was established in 1988 in collaboration with the Amos Tuck School of Business Administration at Dartmouth College, USA, becoming the first U.S. style business school in Japan. IUJ is placed in the 85th in the world and 8th in the Asia-Pacific Region in the overall ranking of the The Economist Intelligence Unit (EIU) 's 2009 MBA full-time MBA ranking and IUJ was the ONLY business school from Japan to make the "Top 100 Business Schools of the World" ranking.

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We have the strongest faculty in the field of Business in Japan. Since the establishment, our faculty has drawn on their passion for teaching based on their research and professional experiences. We are committed to provide education and research programs that reflect the realities of the marketplace. Case studies used in classroom, which include cases from emerging countries as well, replicate actual business situations. Students work together to learn how to make most suitable or strategically best decisions under typical management conditions, including lack of complete information, and complex tradeoff situations. In the past, we have successfully trained many students from China many of whom are now holding important positions in various governmental organizations, such as Development Reform Organization, International Information Department, Commerce Department, Intellectual Property Management Division, Customs Department, etc., as well as in state enterprises and private sectors.

Of special note to Chinese JDS applicants is the fact that GSIM will have two Chinese professors, Prof. Liu Ming and Prof. Wenkai Li, joining GSIM from September 2011. With their professional experiences in China, they could also provide excellent guidance and thesis supervision in addition to the other faculty.